



INDIA FUNDRAISING CONFERENCE

# SCHEDULE

23 - 24 February 2024  
India Habitat Centre, New Delhi

*Speaker list and schedule are subject to change.*

Presented by



INDIA  
LEADERS  
FOR  
SOCIAL  
SECTOR



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# Stein

**9:45-10:00AM** Welcome Address

**Anu Prasad** (India Leaders for Social Sector)

**10:00-11:00AM** Opening Address  
and Q&A

**Radha Friedman** (Author, Philanthropic Adviser)

**11:15AM-12:45PM** Fundraising  
Success Stories

*(Celebrating fundraisers who successfully leveraged innovative approaches to fundraising)*

**Jalpa Vyas** (Development and Relations  
Foundation - IIT Bombay)

**Simranpreet Singh Oberoi** (Sanjhi Sikhiya)

**Sudha Kidao** (Foundation for Excellence)

**Vedant Jain** (Labhya Foundation)

**1:30-1:55PM** Energiser

**Nancy Rustagi**

**2:00-4:00PM** Structured  
Networking

*(A space to enable connections among attending fundraisers towards strengthening the fundraising community)*

**4:30-5:45PM** Young Philanthropist  
Perspectives with AIP

*(Accelerate Indian Philanthropy (AIP) explores new giving trends among the next generation of philanthropists)*

**Aakash Chaudhry** (Aakash Emprise Pvt. Ltd)

**Aradhana Rai Gupta** (Baala)

**Shruti Shibulal** (Tamara Leisure Experiences Pvt. Ltd)

**Tara Singh Vachani** (Antara Senior Care)

Moderator: **Amitabh Jaipuria**  
(Accelerate Indian Philanthropy)



# Jacaranda

*(Hall split into Jacaranda 1 and Jacaranda 2)*

**11:15AM-12:45PM** Workshop

**Building Retail Fundraising**

**Dhaval Udani** (danamojo)

**2:00-4:00PM** Masterclasses

**Major Donor Fundraising**

**Christopher Carnie** (Factory)

*(Jacaranda 1)*

**Leveraging AI for Fundraising**

**Nick Scott** (Digital, AI & Strategy Consultant)

*(Jacaranda 2)*

**4:30-5:45PM** Ask The Expert

*(Close interactions with subject experts to seek insights and thought partnership)*

**Christopher Carnie** (Factory), **Nick Scott** (Digital  
Strategy & AI Consultant), **Noshir Dadrawala**

(Centre for Advancement of Philanthropy), **Nyasha**

**Njela** (Revolutionise, South Africa), **Radha**

**Friedman** (Radha Friedman Consulting)

**6:00-7:30PM** Pitch Fest

*(A curation of fundraisers pitch their most audacious and innovative projects to a jury of donors and leaders.)*

Jury: **Gayatri Nair Lobo** (A.T.E. Chandra Foundation),  
**Sanjeev Bikhchandani** (Info Edge), **Sonny Iqbal** (Egon  
Zehnder), **Sri Rajan** (Bain & Company)





# Magnolia

**11:15AM-1:15PM** Workshop  
**Unifying and Accelerating your Fundraising Mission**

Nyasha Njela (Revolutionise, Southern Africa)

**2:00-4:00PM** Masterclass

**Building Your Digital Brand**

Amrit Ahuja (META)

**4:30-5:45PM** Learning Lab

**Fundraising & Ethics**

*(A facilitated discussion on making ethical choices in our fundraising practices)*

Facilitated by **Mainak Roy** (Simple Education Foundation)



**8:30-10:00AM**

**Registration**

Jacaranda & Stein



**8:30-10:00AM | 11:00-11:15AM |  
4:00-4:30PM**

**Tea**

Jacaranda, Magnolia, Stein



**12:30-2:00PM**

**Lunch**

Charminar



**7:30PM onwards**

**Gala Dinner**

Charminar

# Jacaranda

*(Hall splits into two - Jacaranda 1 and Jacaranda 2)*

## 10:00-10:10AM Opening Address

**Willeke Van Rijn** (The Resource Alliance)

## 10:15-11:45AM Understanding the Social Stock Exchange

**Krutika Shelke** (Bombay Stock Exchange)

**Noshir Dadrawala** (Centre for Advancement of Philanthropy)

## 12:00-12:30PM Booster Break

**Nancy Rustagi**

## 2:00-4:00PM Masterclasses

### Leveraging AI for Fundraising

**Nick Scott** (Digital, AI & Strategy Consultant)

*(Jacaranda 1)*

### Leveraging AI for Fundraising

**Ekhlaque Bari** (XdotO)

*(Jacaranda 2)*

## 4:30-5:45PM The Funding Landscape: The Way Forward

*(A panel discussion on the promising trends in giving for social impact and what fundraisers should watch out for)*

**Govind Iyer** (Chairperson, Social Venture Partners)

**Srikrishna Sridhar Murthy** (Sattva Consulting)

**Ziaa Lalkaka** (HT Parekh Foundation)

Moderated by: **Ingrid Srinath** (Ex-Director- Centre for Social Impact & Philanthropy, Ashoka University)



# Magnolia

## 10:15AM-12:15PM Masterclass

### Storytelling for Fundraising

**Tanya Bhattacharya** (Storywallahs)

## 2:00-4:00PM Workshop

### Major Donor Fundraising

**Christopher Carnie** (Factory)

## 4:30-5:30PM Workshop

### Leveraging Giving Moments

*(A session on how organisations curate moments that inspire individual donors to fund their cause)*

**Kavita Mathew** (GivingTuesday)



# The Theatre

**10:15AM-12:15PM** Workshop

**Data Driven Fundraising**

**Kavita Mathew, Ragini Menon** (GivingTuesday)

**2:00-4:00PM** Workshop

**Inward Gaze: Fundraising & Your Relationship with Money**

**Rohit Kumar** (ApniShala)

*(The Theatre - Amaltas)*

**2:00-4:00PM** Masterclass

**Unifying and Accelerating your Fundraising Mission**

**Nyasha Njela** (Revolutionise, South Africa)

*(The Theatre - Kadamba)*

**4:30-5:30PM** Learning Lab

**Tech Strategy for Not-for-Profits**

**Gitesh Aggarwal** (Dhwani RIS)

*(The Theatre - Kadamba)*

**4:30-5:30PM** Learning Lab

**Organisation Capacity Building for Fundraising**

**Sneha Arora** (Atma)

*(The Theatre - Rudraksha)*

**4:30-5:30PM** Casual Connections

**Christopher Carnie** (Factory)

**Nick Scott** (Digital Strategy & AI Consultant)

**Nyasha Njela** (Revolutionise, South Africa)

*(The Theatre - Amaltas)*

**9:00-10:00AM**  
**Registration**

*Jacaranda, Magnolia, The Theatre*



**9:00 - 10:00AM | 4:00-4:30PM**  
**Tea**

*Jacaranda, Magnolia, The Theatre*



**12:30-2:00PM**  
**Lunch**

*Jacaranda, Magnolia, The Theatre*



**5:45-6:00PM**  
**Closing Address**

**Ashish Dhawan**

(The Convergence Foundation)

**Jacaranda**





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## GET IN TOUCH

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for more information.